

XSENSOR Technology Corporation Customer Testimonials

XSENSOR's product is used by leading mattress retailers to enhance the consumer buying experience. The following are testimonials from XSENSOR customers speaking to the power of pressure imaging.

“A customer came in with his wife on Sunday looking for a mattress. They told me right away that they needed the best mattress they could get for under \$300. Once I began to qualify the customers, I found that Terry has arthritis and takes sleeping pills to go to sleep. He says he only sleeps about 3 hours a night because of the pain and the pills don't work. He saw another customer being pressure mapping in the store and asked about the system and if he could try it. We pressure mapped him on three mattresses. The mattress that was the best choice according to the system was outside their budget. The couple began to deliberate and the wife literally shed tears because they could not afford the mattress. He told his wife he would work overtime because he really needed to get a great night sleep and he thought the better mattress could possibly help him. He said the pressure mapping system was amazing and he would not have spent the extra money without it. It just proves the system works even on a busy holiday weekend.”

“A customer came in today to do a comfort exchange. She's an older lady who was singing our praises, but she's having aches and pains and doesn't like the current mattress. She said it felt 'bumpy'. I explained the break-in process and she said she understood since it's only been a month. I also told her that some people take longer to adjust to a new mattress, hence the 90 day comfort trial. We pressure mapped her again on the mattress she purchased and compared it to other options and her original choice was clearly the right one based on her pressure profile. She said after seeing the pressure mapping results, she'd like to wait since it is perhaps her body was adjusting to the mattress. Just one way our pressure mapping system is showing REAL evidence of pressure reduction and thwarting unnecessary swaps. She's giving it 30 more days and is very happy with our professionalism and courtesy.”